

Company Profile / Stock Information (As of March 31, 2021)

Corporate Profile

Corporate Name	MIMAKI ENGINEERING CO., LTD.
Foundation	August 1975
Capital	4,357 million yen
Businesses	Development, manufacturing, and sales of computer devices and software
Employees	1,952 (consolidated) 790 (parent company only)

Board Members (As of June 30, 2021)

President	Kazuaki Ikeda
Managing Director	Kazuyuki Takeuchi
Executive Director	Hiroshi Miyake
Director	Yasuhiro Haba
Director	Koji Shimizu
Director	Nariaki Makino
Director	Takeshi Kodaira
Outside Director (Audit and Supervisory Committee Member)	Yoh Zenno
Director (Audit and Supervisory Committee Member)	Noriyuki Tanaka
Outside Director (Audit and Supervisory Committee Member)	Makoto Tanaka
Outside Director (Audit and Supervisory Committee Member)	Hisamitsu Arai
Outside Director (Audit and Supervisory Committee Member)	Seiko Minomo
Outside Director	Shunsuke Numata

Accounting Auditor

Deloitte Touche Tohmatsu LLC

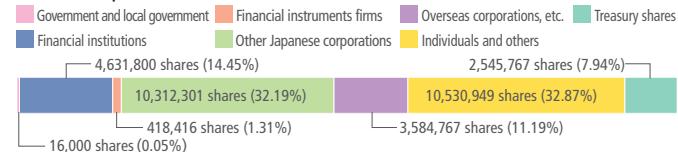
Stock Information

Number of Authorized Shares	128,160,000 shares
Number of Issued Shares	32,040,000 shares
Number of Shareholders	4,509

Major Shareholders

Shareholder name	Number of shares held (shares)	Investment ratio (%)
Ikeda Holdings, Inc.	4,497,200	15.25
Tanaka Kikaku Ltd.	2,330,000	7.90
Noriyuki Tanaka	2,031,600	6.89
The Master Trust Bank of Japan, Ltd.	1,681,400	5.70
Tokyo Small and Medium Business Investment & Consultation Co., Ltd.	1,524,000	5.17
MIMAKI ENGINEERING Employee Stock Ownership	1,507,000	5.11
State Street Bank and Trust Company 505019	1,304,800	4.42
The Hachijuni Bank, Ltd.	840,000	2.85
Adeki Partners Co., Ltd.	833,200	2.82
Epson Avasys Corporation	720,000	2.44

Ownership Breakdown



Shareholder Information

Business year	From April 1 to March 31
General meeting of shareholders	Within three months from the end of each business year
Record date	Annual meeting of shareholders: March 31 Year-end dividend: March 31 Interim dividend: September 30 A date will be announced beforehand if necessary.
Share unit	100 shares
Shareholder registry administrator	Mitsubishi UFJ Trust and Banking Corporation 4-5, Marunouchi 1-chome, Chiyoda-ku, Tokyo 100-8212, Japan
Contact details for the above	Mitsubishi UFJ Trust and Banking Corporation Transfer Agent Department 1-1, Nikkocho, Fuchu-shi, Tokyo, Japan Tel: 0120-232-711 (toll free in Japan)

Mail address	P.O. Box No. 29, Shin-Tokyo Post Office 137-8081, Japan Mitsubishi UFJ Trust and Banking Corporation Transfer Agent Department
Method of public notice	Public notices are posted on our website (https://ir.mimaki.com/ , in Japanese). However, if an electronic public notice cannot be given due to unavoidable circumstances, it will be published in the <i>Nihon Keizai Shimbun</i> .
Listings	Tokyo Stock Exchange First Section
Securities code	6638

Notes:

- For inquiries on address changes or other procedures pertaining to shares, please contact the account management institution (securities firm, etc.) with which your account is held. Please note that the shareholder registry administrator (Mitsubishi UFJ Trust and Banking Corporation) cannot handle these procedures.
- Unreceived dividends are paid at the head office of Mitsubishi UFJ Trust and Banking Corporation.

Corporate Website

In addition to the latest information and news, our corporate website provides visitors with a deeper understanding of the business, products and services of MIMAKI ENGINEERING. Please have a look.



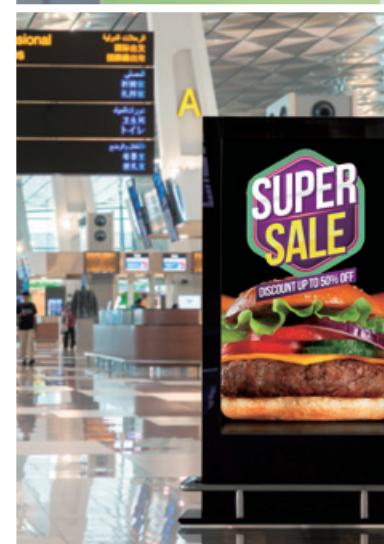
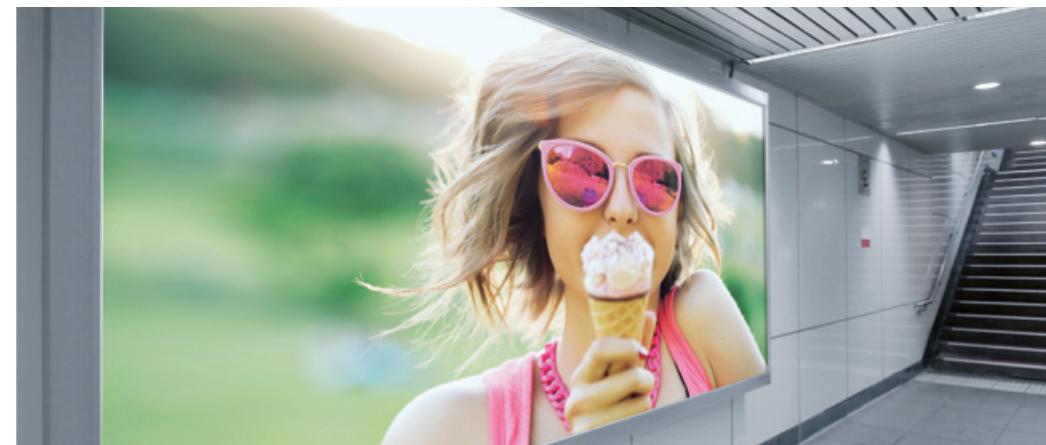
The QR code to the right may be used for access by cellular phones and smartphones.

You may access it here
<https://ir-eng.mimaki.com/>



Official SNS can be found here (Japanese only)

- Facebook: <https://www.facebook.com/mimakiengineering/>
- YouTube: <https://www.youtube.com/user/MimakiPR/videos>
- Instagram: https://www.instagram.com/mimaki_japan/

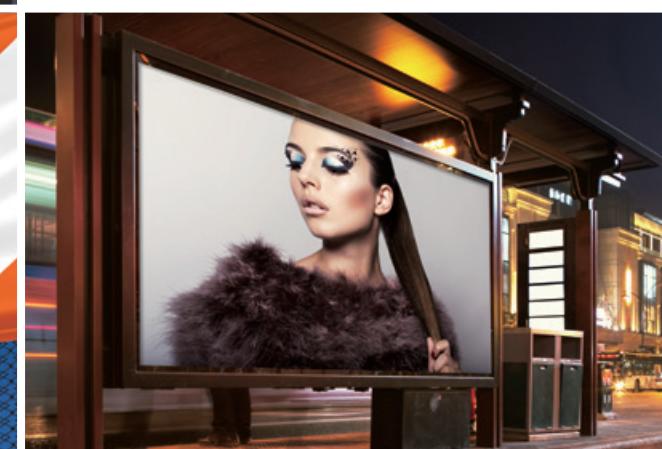


BUSINESS REPORT 2021.3

April 1, 2020-March 31, 2021



Mimaki
MIMAKI ENGINEERING CO., LTD.



Securities Code:
6638

We aim to be a market leader in digital on-demand production by developing market-oriented products with our proprietary raster technology (for inkjets, etc.) and vector technology (for cutting plotters, etc.)

Management Vision

- 1 We aspire to become a "Development-oriented Enterprise" with our own technology and our own brand of products throughout the world.
- 2 We aim to become a company that can adapt and quickly provide our products that will satisfy the customers.
- 3 We strive to become an innovator always providing "something new, something different" in the market.
- 4 We aim at creating a corporate culture where our individual employees can exploit their personal characteristics and abilities to the fullest extent.

MIMAKI develops new organization and corporate image

To remain as a group of innovators and to fully exploit the personal characteristics and abilities of every employee, we began a new system with small groups called GIPS (Group Independent Profitability management system). We also reorganized into five divisions—Research and Development, Sales, Production, Administration, and Corporate Planning—so that we can promptly identify potential market needs and provide solutions.

With GIPS every group will now have a clear role and responsibilities and will work cooperatively as if each group were an independent small factory.

The added value as the "fruit" of the activities of each group will be made clear, and in order to improve the profitability of their own division, all members of the group (centered on a leader) will share issues and ways to resolve them. Through these activities, all employees will participate in management and everyone will have efficiency in mind. In this way, we are looking to make our company an aggregate of "small fruits like a cluster of grapes."

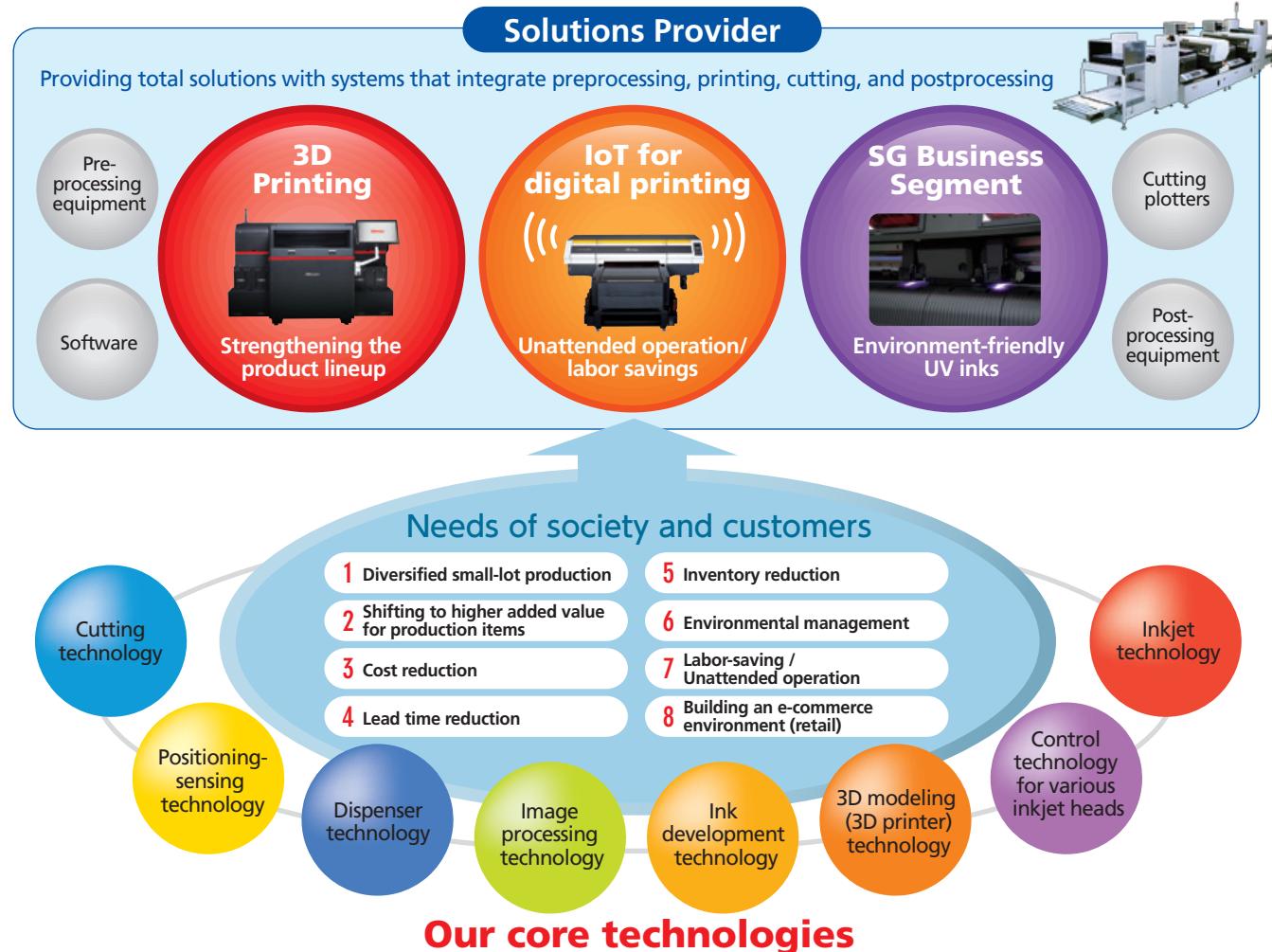


Kazuaki Ikeda
President



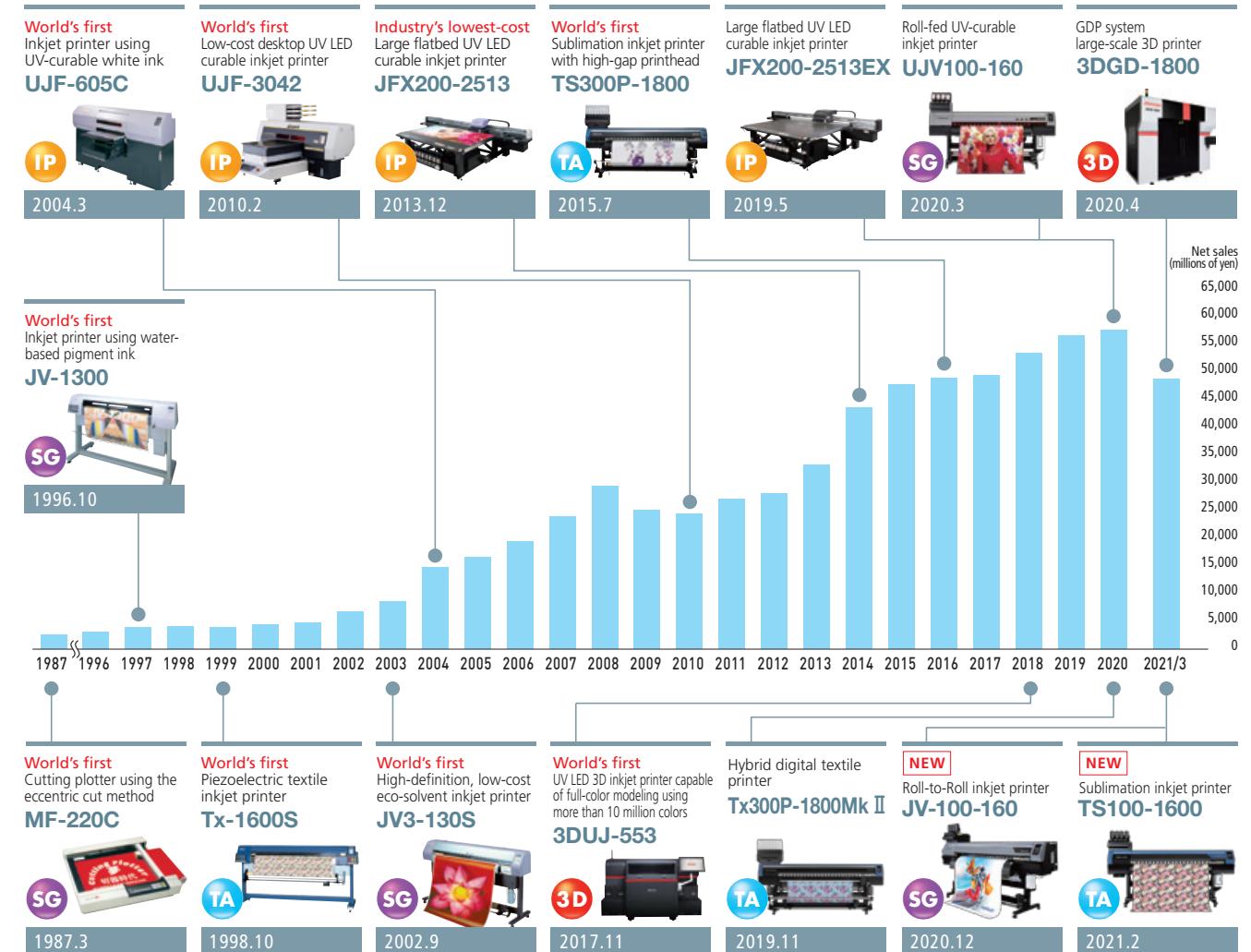
Providing the total solution: supporting everything from introduction to the final quality of products

The MIMAKI Group is a development-driven group of companies that provides integrated services through the development, manufacturing, sales, and maintenance service of products, such as industrial inkjet printers, cutting plotters, and inks. By leveraging our proprietary core technologies, we will drive additional progress during the digital transformation and play our role as a solutions provider that supports everything from the introduction to the final quality of products.



The history of MIMAKI: continual innovation

As a market leader in digital on-demand production, we will continue to create new markets and customers by identifying diverse needs promptly and accurately and by providing products that target these needs.



Providing products for three markets and developing the FA business

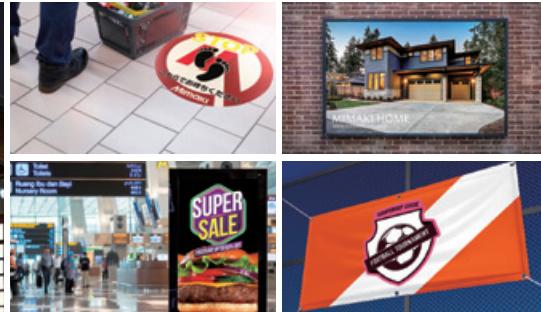
Promoting the expansion of markets by always providing optimal products to the players in each market.

Sign Graphics

SG

Creating a variety of visual communication materials for business use, such as advertisements and signboards including large posters, car wrappings, soft signs, and display panels

Examples of applications



Main printing materials

- PVC sheeting
- banner sheeting
- window film, etc.



Textile & Apparel

TA

Meeting growing needs in the furniture industry as well as the fast fashion and sportswear industries with items such as cloth before sewing (textiles) and ready-made clothes (apparel)

Examples of applications



Main printing materials

- polyester
- rayon
- cotton
- silk
- synthetic leather, etc.



Industrial Products

IP

Printing for gifts, novelty items, custom-made goods for general consumers, and industrial products including instrument panels for automobiles and control panels for household electrical appliances and other products

Examples of applications



Main printing materials

- plastic
- acrylics
- glass
- metal
- wood, etc.

3D Printer

3D

Products used for 3D printing of product designs, figures, and even 3D signboards, offering everything from full-color modeling with more than 10 million colors to ultra-large models up to 1.8 m high.

Examples of applications



Tokyo Tech Museum and Archives

Factory Automation

FA

Developing five businesses based on vector and mechatronic technologies



FA equipment

PCB mounting equipment



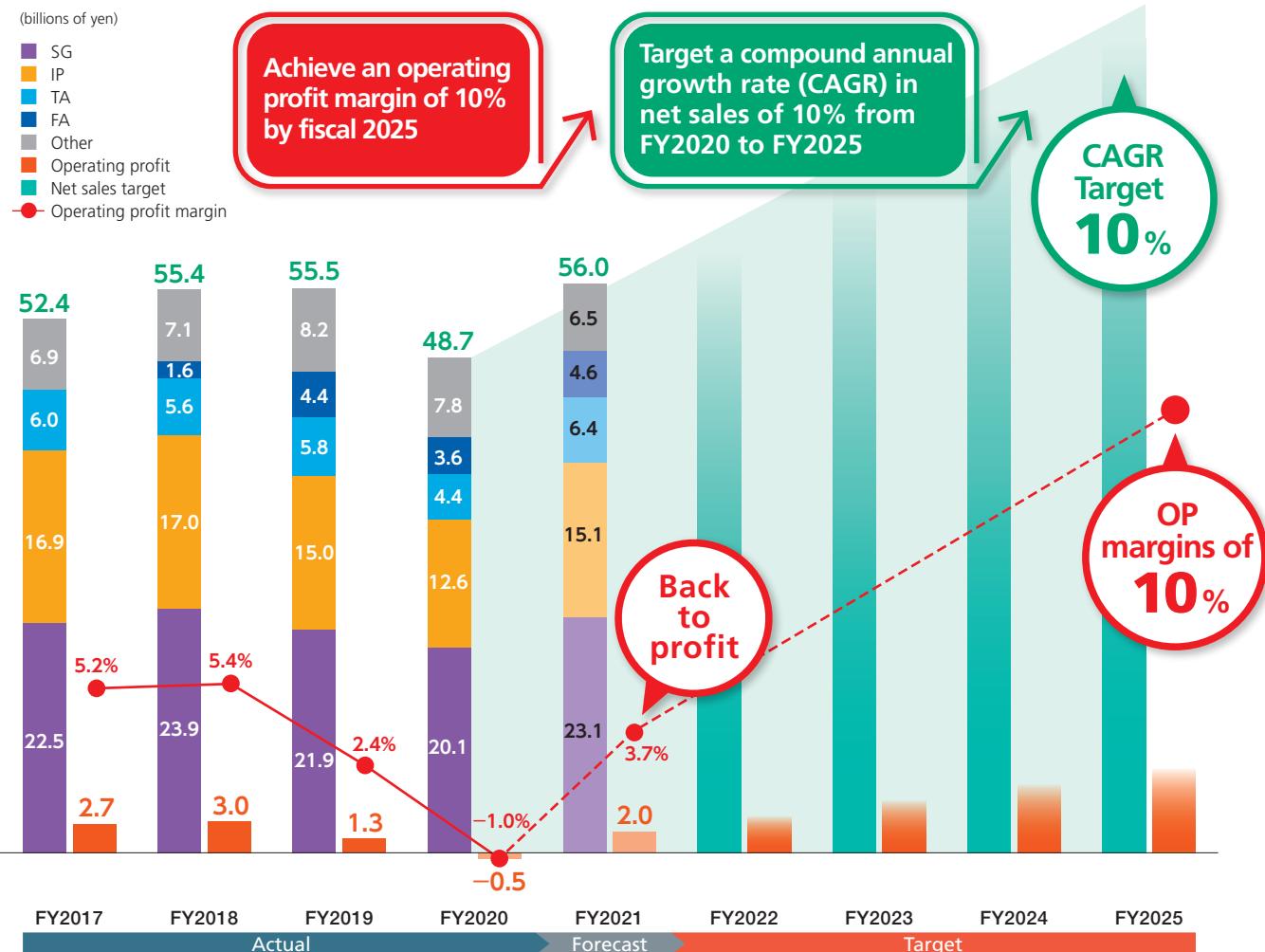
Metal processing

Semiconductor production equipment

PCB inspection equipment

New medium- to long-term growth strategy **MIMAKI V10**

MIMAKI is steadily implementing measures aimed at achieving the targets set out in the new “Mimaki V10” medium-to long-term growth strategy: an operating profit margin of 10% by fiscal 2025 as well as ensuring a V-shaped recovery in business results. In addition, we will make the safety of our employees, local communities, and other stakeholders our number one priority, along with suppressing the spread of COVID-19.



I offer my heartfelt sympathies to those who have recently been affected by COVID-19. MIMAKI ENGINEERING will continue to make the safety of our employees, local communities, and other stakeholders our number one priority, along with combatting the spread of this infectious disease. Here we provide a report on the state of business during the 46th term (from April 1, 2020 to March 31, 2021)



Kazuaki Ikeda
President, MIMAKI ENGINEERING CO., LTD.

Overview of business performance during the fiscal year ended March 31, 2021

In the fiscal year ended March 31, 2021, both net sales and profits fell. Net sales were 48,722 million yen (down 12.3% year on year), and we recorded an operating loss of 509 million yen, compared with an operating profit of 1,353 million yen for the previous fiscal year.

The Company was impacted by the global economic downturn that followed the spread of COVID-19 throughout the fiscal year under review. As well, lower capital investments by customers and significant weakening in demand for printing, etc. resulted in a considerable impact on the net sales of the MIMAKI Group. Nevertheless, performance bottomed out in the first quarter and has been improving gradually since then, with the fourth quarter recovering to levels that exceeded those of the previous year.

Net sales by market segment declined across the board. The SG (Sign Graphics) market was hit by weak demand for sign printing caused by cancellations and postponements for all kinds of exhibitions and other events globally, and so we recorded a decline in revenue. However, due to a recovery in demand for printing at customers' businesses and new growth in demand driven by signs used to warn of the spread of COVID-19, etc., revenues posted year-on-year growth in the second half. In the IP (Industrial Products) market, due to sluggish consumption worldwide, demand for printing of industrial products and novelty items was weak, leading to a significant fall in revenue, but following a recovery in demand from customers, revenue grew year on year in the fourth quarter. The TA (Textile & Apparel) market was affected by slow global economic activity and restrictions on going out, etc., leading to falling demand in the textile/apparel market. This in turn caused a decline in sales to customers suffering from low utilization rates, resulting in a considerable fall in revenue, but the trend is one of gradual improvement. The FA business was impacted by the general business slowdown, and recorded lower revenues.

Net sales by region declined in every category. In Japan, Asia and Oceania, sales increased in China and Australia, but decreased in countries other than these two countries, including Japan. In North, Central and South America, net sales recovered to the same level posted in the previous fiscal year in North America, but Central and South America recorded lower revenues. In Europe, the Middle East and Africa, signs of an economic recovery emerged in the major countries of Europe, but revenues for the region as a whole were lower.

Although the sharp decline in net sales resulted in lower profits, with the goal of achieving a V-shaped recovery in business results, we executed our plans in the first half to strengthen operations within the Group through structural reforms, such as reducing inventories and recording impairment losses related to goodwill. As a result, profits improved significantly and turned positive in the second half.

Outlook for the fiscal year ending March 31, 2022

Our consolidated forecasts for the year ending March 31, 2022 indicate higher revenues and profits, with net sales of 56,000 million yen (up 14.9% year on year) and operating profit of 2,050 million yen, compared with an operating loss of 509 million yen in the previous fiscal year. Due to the general impact of COVID-19, the outlook remains unclear, but we expect the mild recovery in the global economy to continue, following progress in vaccinations. Given these circumstances, not only have we set out the new “Mimaki V10” medium- to long-term growth strategy aimed at achieving a V-shaped recovery in business results and pursuing growth in net sales, we are also working to build a robust corporate foundation that will enable us to continually generate high levels of profit.

We expect to grow net sales by launching new products through implementing the “Mimaki V10” strategy, driven by the continuing robust recovery in demand in the SG and IP markets, as well as in the FA business for the TA market. By region, we anticipate higher revenues resulting from a significant recovery in Europe, Asia and Oceania, and Central and South America, and from North America, which was strong during the previous fiscal year, and from Japan, which is in the middle of a mild general recovery.

Focusing on profits, in addition to a return to full-scale business activities and an increase in development man-hours associated with new products, we have factored in the impact of rising freight rates caused by the shortage of containers for marine transportation that emerged in the second of the previous fiscal year. However, because we also expect a significant recovery in net sales and an improvement in the cost of sales ratio, we are forecasting that operating profit and profit attributable to owners of parent will turn positive.

Message to shareholders

The MIMAKI Group will steadily implement the measures set out in the “Mimaki V10” medium- to long-term growth strategy, use innovative product development, and promote platform development, while quickly launching products that accurately identify the fast-changing needs of customers and markets. In this way, we intend to achieve sustainable growth and a V-shaped recovery in business results, and to hit our target of an operating profit margin of 10% by fiscal 2025.

Based on the outlook for the current fiscal year and our policy of stable and consistent shareholder returns, we are planning to increase the annual dividend to 15 yen (an interim dividend of 7.5 yen and a year-end dividend of 7.5 yen) for the fiscal year ending March 31, 2022.

In closing, I humbly ask for the continuing guidance and encouragement of shareholders.

The new “Mimaki V10” medium- to long-term growth strategy focuses on rapidly changing market environments and customer needs following the prolonged COVID-19 pandemic. Among our priority initiatives are to innovate in product development and develop new markets and new applications.

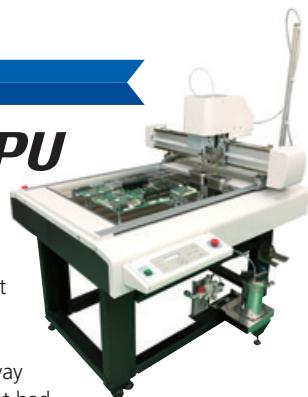
We are working to comprehensively revise the previous development plan and to introduce initiatives that give precedence to new markets. The goals include aiming for at least 25% of products on sale to have been developed within the past three years; using efficient product development and model deployment to grow net sales, while at the same time reducing the number of SKUs and therefore inventories; establishing and streamlining the periodic launch cycle for successor products (with minor changes); and raising the priority of resource allocation to new markets.

Based on these measures, a number of new products have been announced since the second half of fiscal 2020, and specific moves have already begun.

FA

DCF-605PU

By using our accurate position-sensing technology, the DCF-605PU printed circuit board dehumidifying coater achieves highly precise coatings, in this way automating processes that had previously been performed by hand. Through the use of proprietary application software, installed as standard, the equipment can also handle diversified small-lot production. In addition, using existing technology enabled us to control development costs and achieve a significant reduction in prices. By controlling deployment costs, we expect this equipment to be introduced as an entry-level model by the many companies that are looking to reduce lead times and improve workplace safety.



October 2020*

SG

UJV100-160 JV100-160

The UJV100-160 / JV100-160 products are based on the high image quality and high-reliability technology cultivated over many years by sign graphics market leader MIMAKI, and are now offered to customers looking for superior ease of operation. The improved performance comes from adjustments of ink dot positions and media feed amounts that previously required manual intervention when adding print media; this is now done automatically by the printer, using a new standard function. This innovation significantly reduces the amount of work required, prevents variances in adjustments caused by different operators, and consistently provides high-quality prints.

3DUJ-2207

The 3DUJ-2207 reproduces the same number of colors and the same level of modeling accuracy as its higher-end sibling, the 3DUJ-553 UV curable 3D inkjet printer. While maintaining a high level of performance, this model has a smaller modeling area and was thoroughly redesigned for compactness, resulting in a unit price approximately one fifth that of the 3DUJ-553. With its small form factor and ability to produce full-color modeling with more than 10 million colors, this printer handles full-fledged printing and modeling, and is a product that can be bought by customers who had given up on buying a high-definition, full-color 3D printer.

3D

November 2020*

TA

TS100-1600

The TS100-1600 inkjet printer for dye sublimation transfer is a new addition to the 100 Series lineup of entry-level models. This printer has a superior balance of usability, image quality, speed, and cost. It supports the print width of 1,600 mm that is used in the textile and apparel industries. Despite being an affordable entry-level model, productivity is higher because the print speed—up to 70 m²/hour—is approximately twice as fast as the previous model aimed at textile applications.



April 2021*

**JFX600-2513
JFX550-2513**

The JFX600-2513 and JFX550-2513 are successors to the JFX500-2131, a large format flatbed UV inkjet printer that was launched in 2012. Substantially increasing the number of print heads has enabled highly efficient printing, and the JFX600-2513 is expected to generate productivity improvements of approximately 300% compared with JFX500-2131, while the JFX550-2513 is expected to result in productivity improvements of approximately 150% relative to the JFX500-2131. Up to six colors can now be used, further improving expressiveness for even higher quality graphics.



IP

January 2021*



Tiger-1800B MkIII

The Tiger-1800B MkIII is a new model that added innovative touch-screen MIMAKI printer controller software to the Tiger-1800B MkII. The MkIII is built on a foundation of superior stability and high-precision print technology to deliver beautiful images at high speeds. The new software—installed on a PC incorporated into the main unit—boots automatically, allowing printer settings, operations, and output instructions to be set with a single touch.

TA



*All dates are announcement dates

SG

**KAMU kanazawa × MIMAKI
Printing installations with the UJV100-160**

MIMAKI collaborated with master photographer Daido Moriyama on an installation art piece entitled “Lip Bar.” “Lip Bar” is an art installation announced at an arts festival in Golden Gai, Shinjuku, in 2005. This is a striking work where the internal walls, floor, and ceiling of a small bar are covered with photographs of lips, an image representative of Daido Moriyama’s other works. MIMAKI assisted in the printing of this work, which provides a space to experience the vulgarity and desire of society that cuts across all the photographer’s art, by using a UJV100-160 roll-to-roll UV inkjet printer.



Kentaro Hayashida, Curator, KAMU kanazawa

SG

UVJ100-160 wins the European EDP Award 2020

The Mimaki UVJ100-160 roll-to-roll UV inkjet printer for sign graphics applications was awarded the European Digital Press Association (EDP) Award 2020 for roll-to-roll printers under 170 cm. The selections was made by the EDP Technical Committee, made up of independent consultants, editors, engineers, and other experts, and is given to innovative products in the digital printing industry.



Ronald van den Broek
General manager of sales department, Mimaki Europe

3D

**Special exhibition at the National Museum of Nature and Science in Ueno, Tokyo
3D printing technology collaboration for the Hunters on Land – 400 Million Years on Land exhibition**

MIMAKI collaborated on 3D printing technology for a special exhibition entitled Hunters on Land – 400 Million Years on Land that is currently being shown at the National Museum of Nature and Science in Ueno, Tokyo. Fossil models were created with Mimaki’s 3DUJ-553 full-color UV curable 3D inkjet printer. The Hunters on Land exhibition was the first time that fossil models created in this way have had been shown to the public. As an innovator that generates “something new, something different,” MIMAKI will continue to push forward with the creation of innovative products.



Period of exhibition: March 9, 2021 (Tuesday) to June 13, 2021 (Sunday)
*Venue: National Museum of Nature and Science, Ueno, Tokyo.

MIMAKI will use inkjet technology to contribute to seven of the 17 sustainable development goals (SDGs) adopted by the United Nations in 2015



► **Our Group is working enthusiastically on resource recycling and related technology as part of our response to the need for sustainability**

Up to this point, we had used proprietary inkjet technology to promote the growth of digital on-demand printing, in turn contributing to fulfilling the needs of society and the environment. Going forward, we will continue to effectively harness the digital transformation (the shift to digitization that includes the value chain and leads to new added value). In this way, we will be able to respond promptly to the needs of society and the environment that are linked to high-level added value, such as unattended operation, saving labor, higher speeds and quality, and waterless printing—all technologies that are expected to grow.

► **Helping achieve a sustainable society by promoting digital on-demand printing**

By using proprietary raster and vector technologies, we will drive the further development of digital on-demand printing.



Saving water

Water pollution caused by dyes can be eliminated using inkjet printing, while sublimation transfer printing also enables water savings



Reduced distribution

Distribution is shortened by digital on-demand printing



Lower inventory losses

Use inkjet printing minimizes lost inventory



More efficient production plants

Inkjet printing makes it possible to have environmentally conscious production plants



Developing and manufacturing environmentally friendly inks

Environmentally friendly eco-ink also protects the health of the operator



Environmentally aware ink cartridges

Using eco-ink cartridges

Business locations in Japan

Head Office
2182-3 Shigeno-Otsu, Tomi-shi,
Nagano 389-0512, Japan

Kazawa Factory
1333-3 Kazawa, Tomi-shi,
Nagano 389-0514, Japan

Nagano Development Center
520-1 Kitanagaike, Nagano-shi,
Nagano 381-0025, Japan

Hachioji Development Center
593-6 Kitano-machi, Hachioji-shi,
Tokyo 192-0906, Japan

JP Demonstration Center
6F, TOC Bldg., 7-22-17, Nishigotanda,
Shinagawa, Tokyo 141-0031, Japan

Sales Bases

Tokyo, Osaka, Sapporo, Sendai, Nagano, Yokohama, Saitama, Nishi-Tokyo, Kitakanto (Utsunomiya), Kanazawa, Nagoya, Kyoto, Kobe, Hiroshima, Shikoku (Takamatsu), and Fukuoka

Group subsidiaries

○ Main branch of subsidiary

Mimaki Lithuania, UAB (Lithuania)

MIMAKI EUROPE B.V. (The Netherlands)

Mimaki Deutschland GmbH (Germany)

Mimaki Bompan Textile S.r.l. (Italy)

Mimaki La Meccanica S.p.A. (Italy)

MIMAKI EURASIA DIJITAL BASKI TEKNOLOJILERI PAZARLAMA VE TICARET LIMITED SIRKETI (Turkey)

Alpha Automation Technology (Shenzhen) Co., Ltd. (China)

Dalian Alpha Design Co., Ltd. (China)

Shanghai Mimaki Trading Co., Ltd. (China)

MIMAKI IJ TECHNOLOGY CO., Ltd. (China)

ALPHA DESIGN CO., LTD. (Japan)

ALPHA SYSTEMS CO., LTD. (Japan)

Tonami Corporation Ltd. (Japan)

MIMAKI PRECISION Co., Ltd. (Japan)

GRAPHIC CREATION Co., Ltd. (Japan)

MIMAKI USA, INC. (U.S.A.)

MIMAKI ENGINEERING (TAIWAN) Co., Ltd. (Taiwan)

MIMAKI (THAILAND) CO., LTD. (Thailand)

MIMAKI AUSTRALIA PTY LTD (Australia)

MIMAKI INDIA PRIVATE LIMITED (India)

MIMAKI SINGAPORE PTE. LTD. (Singapore)

PT. MIMAKI INDONESIA (Indonesia)

MIMAKI BRASIL COMERCIO E IMPORTACAO LTDA (Brazil)

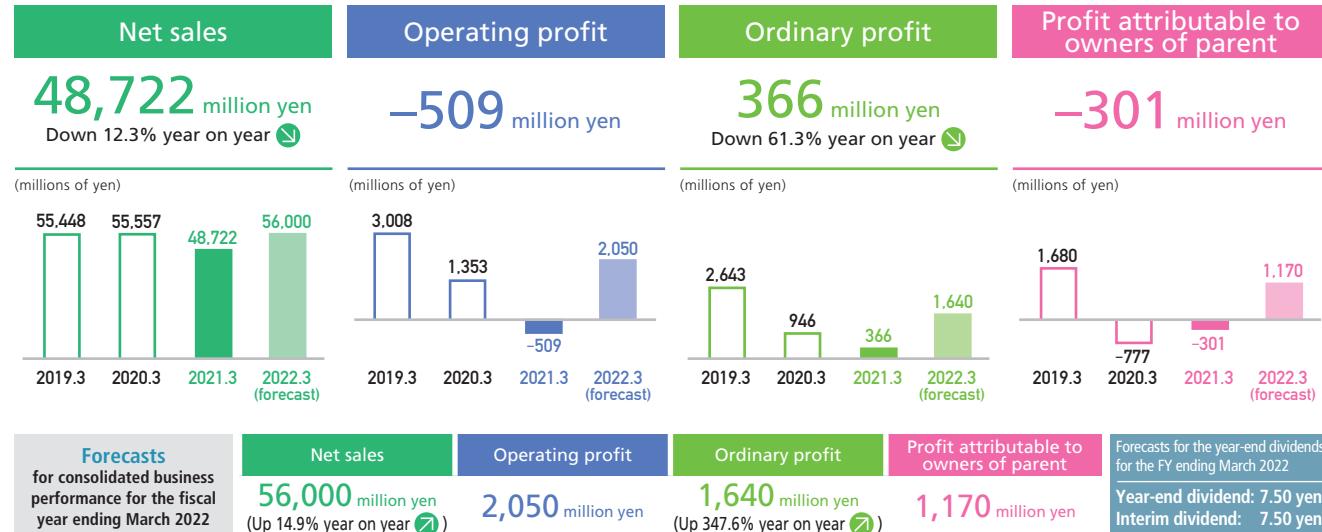
LUCK'A Inc. (Japan)

Corporate History

1975	August	MIMAKI ENGINEERING was founded as a private limited company.
1981	May	Reorganized into a stock company, MIMAKI ENGINEERING Co., Ltd.
1983	December	Started development of the A2 flatbed pen plotter (RY-1003) for OEMs.
1985	February	Started sales of the A2 flat pen plotter under the Hokusai brand.
1986	March	Started operation of the Kazawa Factory.
1995	July	Founded MIMAKI ENGINEERING (TAIWAN) Co., Ltd.
1999	January	Received ISO 9001 certification.
	September	Founded MIMAKI USA, INC.
2003	October	Opened the Nagano Development Center.
2004	April	Founded MIMAKI PRECISION Co., Ltd.
	April	Founded MIMAKI EUROPE B.V.
	September	Acquired Bokuya Factory in Tomi-shi, Nagano Prefecture.
2005	April	Opened the Technical Call Center.
2006	April	Acquired GRAPHIC CREATION Co., Ltd. as a subsidiary.
	August	Relocated the Head Office to Shigeno-Otsu, Tomi-shi, Nagano Prefecture.
2007	March	Listed on the JASDAQ Securities Exchange.
	December	Founded MIMAKI IJ TECHNOLOGY CO., Ltd.
2008	July	Acquired Mimaki Deutschland GmbH as a subsidiary.
2009	January	Received ISO14001 certification.
	June	Founded Shanghai Mimaki Trading Co., Ltd.
2010	August	Founded MIMAKI PINGHU TRADING CO., LTD.
2011	November	Founded PT. MIMAKI INDONESIA.
2013	April	Founded MIMAKI AUSTRALIA PTY LTD.
	April	Founded MIMAKI SINGAPORE PTE. LTD.
	July	Founded MIMAKI INDIA PRIVATE LIMITED.
2015	March	Moved our shares to the Tokyo Stock Exchange First Section.
	May	Opened the Hachioji Development Center.
	July	Opened Shigeno Showroom in Tomi-shi, Nagano Prefecture.
2016	April	Founded MIMAKI EURASIA DIJITAL BASKI TEKNOLOJILERI PAZARLAMA VE TICARET LIMITED SIRKETI
	July	Opened the JP Demonstration Center.
	July	Opened the TA and IP Lab Center.
	August	Acquired Mimaki La Meccanica S.p.A. as a subsidiary.
2017	February	Founded Mimaki Lithuania, UAB.
	June	Founded Mimaki Bompan Textile S.r.l.
2018	October	Acquired ALPHA DESIGN CO., LTD as a subsidiary.
	November	Acquired LUCK'A Inc. as a subsidiary.
2019	March	Founded MIMAKI (THAILAND) CO., LTD.

Business Performance: Key Points

Consolidated performance highlights for the fiscal year ended March 2021



Performance highlights by market for the fiscal year ended March 2021

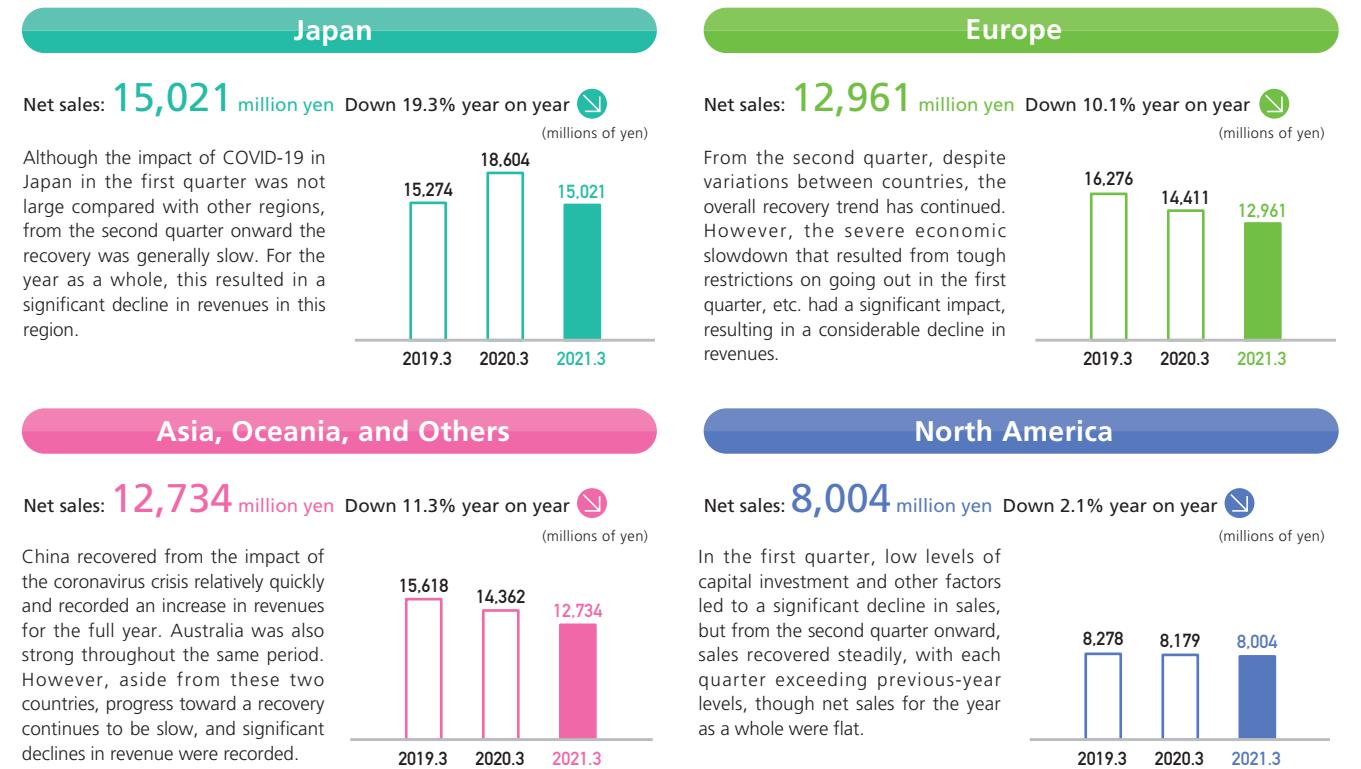


Weak demand for sign printing caused by the coronavirus pandemic prompted cancellations and postponements of exhibitions and other events globally, leading to a decline in revenue. On the other hand, due to a recovery in printing demand from customers and new growth in demand driven by signs used to warn of the spread of COVID-19, etc., revenues posted year-on-year growth in the second half.

Due to the impact of slow consumption worldwide, print demand for industrial products and novelty items was weak, leading to a significant fall in revenue. However, following a recovery in customer demand in the second quarter, the decline in revenue lessened, and year-on-year growth turned positive in the fourth quarter.

Slow global economic activity and restrictions on going out, etc., led to a contraction in demand in the textile/apparel market, which in turn caused a decline in sales (for both equipment and ink) from customers experiencing low capacity utilization rates, resulting in a sharp fall in revenue. From the second quarter onward, there has been a gradual improvement in the direction of the global economic recovery.

Market conditions by region for the fiscal year ended March 2021



Business performance for the fiscal year ended March 2021

